

Special "SALES NEWS" Supplement

March-April 1974



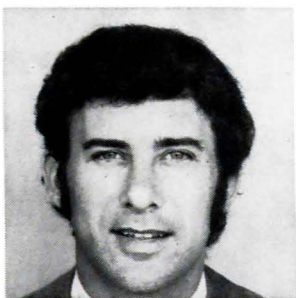
MEET YOUR KODAK TEAM

Pictured over are the people dedicated to making sure you and your customers are completely satisfied with the products and services supplied by Kodak.

We want you to meet and know these people — from the Sales Manager, your Field Representative, to the young ladies at the other end of the telephone who are ready and willing to assist you with an enquiry about a film processing order.

Kodak CARES about you, your business, and your customers. Supporting the people here is an army of managers, scientists, technicians and others — all working behind the scene, but all equally dedicated to their job!

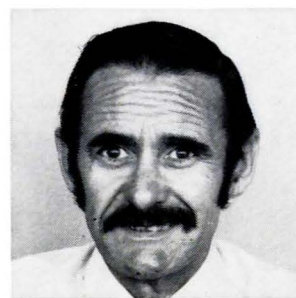
Administration:



Mr Harold Burgess
Harold assists John Kerr in the administration of the Victorian Consumer Markets sales operation. If John is not available you can contact Harold at 252 Collins Street, Melbourne. Telephone 654 4633.



Mr John Kerr
John is the Victorian Sales Manager for Consumer Markets. His task is to supervise the sales operation throughout Victoria and parts of southern New South Wales. John can be reached at 252 Collins Street, Melbourne. His telephone number is 654 4633.

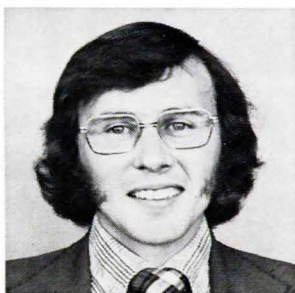


Mr John Bates
John is responsible for the general administration of our processing services in the Victorian region. John is located at 252 Collins Street, Melbourne. Telephone 654 4633.

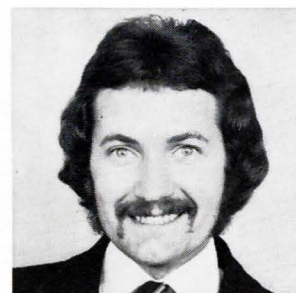
Field Representatives:



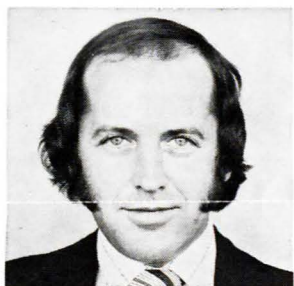
Mr John Shepherd
John is the Processing Promotion and Development Coordinator whose job it is to offer you specialised help and support with our processing services. John virtually has a "roving commission", calling on photo dealers anywhere in the Victorian region.



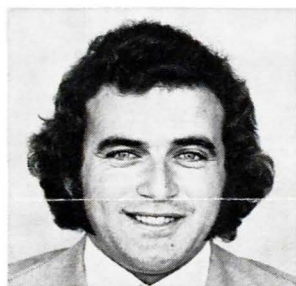
Mr Patrick Garth
Patrick works closely with John Shepherd. He too is responsible for ensuring you are completely satisfied with Kodak's processing services.



Mr Arnold Van Roosmalen
Arnold is one of our regular field representative force. His territory includes photo dealers in Ballarat, Geelong, Colac, Bellarine Peninsula, Kew, Balwyn, Richmond, Glenferrie, Black Rock, Cheltenham, Sandringham, Box Hill, Blackburn, Nunawading.



Mr Tom Rose
Tom's territory covers Shepparton, Melbourne City, Sunshine, Clayton, Bentleigh, Glenroy and Niddrie.



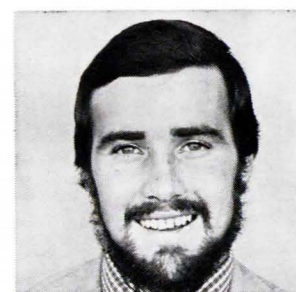
Mr Jim Haw
Jim's territory includes photo dealers located at, Albury, Wangaratta, Eildon, Warracknabeal, Stawell, Ararat, Echuca, Swan Hill, Glenroy, Ascot Vale, Springvale, Glen Waverley, Oakleigh, Moonee Ponds, Essendon, Brunswick and Coburg.



Miss Desley Lock
Desley is one of our two charming young female representatives. She works in a territory which includes Camberwell, Hawthorn, South Gippsland, Collingwood, Carlton, Croydon, Box Hill, Boronia, Ringwood and Balwyn.



Mr Gerry Van Moorsel
Gerry's territory includes dealers in Morwell, Sale, Bairnsdale, Bendigo, Wagga Wagga, Tumut, Griffith, Cootamundra, Mount Waverley, Burwood, Moorabbin, Dandenong, Noble Park, Malvern, Prahran and Toorak.



Mr Tom Byrne
Tom's territory is wide-ranging too. He visits photo dealers in Warrnambool, Mildura, Hamilton, Horsham, Northcote, Preston, Reservoir, Seymour, Belgrave, Doncaster, Bulleen, Ivanhoe, Heidelberg and Thornbury.



Miss Lyn Tyler
Lyn is the other representative who adds the feminine touch to the Kodak sales team. Her territory covers the Mornington Peninsula, Frankston, Footscray, South and North Melbourne, St. Kilda, Brighton, Warragul, Mordialloc, Elsternwick, Carnegie and Caulfield.

DID WE MISS YOU?

If your town or suburb is not listed, don't worry! We've only published some of the areas visited by each representative. You can rest assured that a Kodak Field Representative is allocated to your area. He or she is determined to offer you the best service possible!

Processing enquiries:

If you've got a problem, or a question to ask about a processing order, here are two bright young ladies who are keen to help. Both work in the Customer Service Department at our Coburg Processing Laboratory. We'd like you to meet them;



Mrs Maria Graziano
Maria is always on hand to give you prompt and efficient service over the telephone. Perhaps an order has been delayed, or some other order enquiry crops up — either way, Maria can help you. You can call her on 350 1222, extension 543.



Miss Desma Hunt
Desma works with Maria to give you the same efficient service. So, if Maria's phone is busy, please contact Desma on 350 1222, extension 518.

Clip this coupon and keep it handy by the telephone

KODAK CONTACTS

ADMINISTRATION: 654 4633

Sales Manager — **John Kerr**

Administrative Assistant — **Harold Burgess**

Processing Services — **John Bates**

PROCESSING ENQUIRIES: 350 1222

Maria Graziano — extension 543

Desma Hunt — extension 518

GOODS ORDERS: 350 1222

Ask for "Order Department"